





Course Overview

12 Month Program<u>me</u>

Individual Projects - Improving delivery of 'their' part of the

Group Projects - focus on solving common problems and understanding team dynamics

Personal Development Plans - Audit of key competencies self v 'model' for learning

Workshops Five x 3 days throughout the year covering best practices and reinforcing learning in workplace

Assessment Continual and on a one-to-one basis with Programme

Diploma in Strategic Leadership & Executive Management of PPP

Who is this course designed for?

This course is for individuals, teams and organisations who want to develop their leadership and management skills related to PPP / PFI project delivery. It provides comprehensive coverage of all of the key topics which go to make up a successful project, and helps individuals to examine and improve their own contributions to the project outcome.

Why should I attend?

If you seek a practical course which can be related back in to the work environment then this course is for you. The combination of work-based learning and action learning conducted off site will enable you to further relate and embed your learning

This course will provide you with advice on management and leadership in the context of PPP / PFI projects. It will also give you up to date guidance on PPP / PFI, and an environment where you can discuss the implications and impact against your own project.

The Diploma focuses on identifying your own areas for development and helping you to ensure these have significant impact through implementation in the workplace.

How does the programme work?

The programme is made up of four elements:

Individual projects; These are designed to improve how each participant delivers their part of a PPP project. The course team supervise individual project plans (PIPs) which will solve technical and managerial implementation problems — experienced by the participant. The focus here is on ensuring the learning is translated in to action

Group projects; As part of the action learning, group work to solve common problems is built into the course. It is important for participants to learn more about group dynamics and how effective teams are created, led and sustained. They will be encouraged to introduce the results to their own particular PPP projects and document the learning.

Personal Development Plans (PDAs); At the start of the programme individuals conduct a Professional Development Audit (PDA) of their own experiences, competencies, education etc. A technical and managerial expert from the delivery team will match this to a PPP 'model' competencies framework. The outputs from the audit will drive out a personal plan of development areas for focus during the 12 month programme.

Workshops; The five three-day workshops each cover a particular stage in the PPP / PFI process examining best practice around leadership and implementation. In interactive sessions participants will learn about international best practice and be challenged to identify and design ways to overcome major obstacles that they will face in project delivery. Faculty experts will work through the project lifecycle and real life case studies.







Key areas covered throughout the workshops

Workshop One - The initial stages of a PPP / PFI programme

- ➤ Scoping the project; specifying outputs
- ➤ Identifying source of funds and government support
- ➤ Creating the team
- Legal and financial governance
- ➤Communications strategy

Workshop Two - Preparation of Documents for Procurement

- ➤ Components of a fair and transparent process
- ➤ Specifying the bidding requirements, drafting output specifications
- ➤Terms of reference, procuring and managing external advisors
- The payment mechanism and links to performance
- > Developing bid documentation including draft project agreement
- > Managing effective procurements and effective decision making

Workshop Three - The procurement process up to selection of preferred bidder

- Conducting the procurement fairly and avoiding disputes
- Managing the documentation
- Negotiating skills during the process
- ➤ Using financial, legal and technical advisors
- Evaluating expressions of interest and offers from a short list
- ➤ Selecting a preferred bidder

Workshop Four – From selection of preferred bidder to financial close

- ➤ Negotiating the solution
- > Managing the final design development envisaged by the procurement strategy
- Understanding the financial model provided by the preferred bidder
- ➤ Obtaining approvals, and producing the final business case
- Preparing for commercial and financial close

Workshop Five – From financial close through operational management, to hand back

- ➤ Managing post financial close communication between all parties re any changes
- ➤ Understanding the independent certifier role and understanding substantial completion
- ➤ Ongoing monitoring of performance, and operating the payment mechanism
- Managing, communicating and implementing changes & variations
- ➤ Understanding end of contract issues; pre hand back procedures; termination procedures; asset maximisation







Workshops and Continuous Learning

The five three-day workshops, which can be customised for organisational clients, are separated by six to eight weeks so that the participants can continuously apply their learning working immediately in their workplace.

On-going study through on-line learning and regular contact with the Programme Director and Faculty experts ensure that the learning is always foremost in thought / action and that the Personal Development Plan is being implemented.

Team members are also encouraged to meet regularly between workshops to work on and complete their group project and spend time helping each other with their individual projects and PDPs – to supplement the help given by the participant's line manager.

Assessment

All of the three written elements mentioned above will be worked on during and between workshops and will be supplemented by inputs from the Programme Director. The aim is to ensure that the programme dovetails into each individual's day-to-day work. The written projects and PDP will be marked by the Programme Director and Faculty. Each participant will be assessed during a viva voce.

Who will run this course and what is their experience?

Our team consists of a specialist group of experts who have worked internationally for many years in various areas of PPP / PFI project delivery and leadership & management roles aligned to training and academic study. All have had responsibility at a senior level for delivering PPP / PFI projects and providing guidance and advice on best practice in their specialist fields for several years.

This programme is run by a number of facilitators dependent upon the topics to be covered at the various stages / workshops and continuity is provided by the same Programme Director.

Accreditation and cost

This course is accredited by I.L.M and Commonwealth Business School. Successful candidates will be awarded the Diploma which carries credits towards the first part of a Masters Degree. Candidates will be able to join the ILM and use relevant post-nominal designations. Individuals can proceed to a further period of study which can lead to an MSc awarded at several Universities with whom CBS have connections.

The cost of the 12-month programme, which includes five x 3-day workshops, on-line learning, workbased learning modules and personal tuition and guidance, is £4000 excluding VAT.







The Commonwealth Business School (CBS)

CBS is an innovative business school that specialises in action learning, in-company, organisational development programmes. Its parent body, the International Centre for Organisational Development (ICOM), has delivered 65 customised in-company programmes in major private and public sector organisations throughout the world over the past 25 years. ICOM's faculty are the faculty of the CBS.

CBS and its partners are committed to programmes that add value and whose output is measured in business performance terms. Programmes are offered that develop organisational excellence and produce innovative and creative leaders who are committed to continuous performance improvement, and delivering clear sustainable competitive advantage. This Diploma programme will deliver the above objectives.

CBS is delighted to collaborate with the ILM in delivering this uniquely innovative programme, which is designed to enhance the performance of those people who are responsible for developing and delivering PPP programmes and projects in organisations critical to the success of national economies. Participants will be able to register as a studying member of ILM. ILM studying membership entitles participants to a selection of services including online materials, reading lists and study guides.

The Institute of Leadership and Management (ILM)

ILM is the UK's largest management body combining industry-leading qualifications and specialist member services. ILM is founded on the principle that skilled managers and leaders hold the key to creating productive workforces that deliver organisational and economic success.

The ILM Level 7 Diploma in Strategic Leadership and Executive Management has been designed to give practising managers the widest choice for their formal development in this role. The qualification develops a comprehensive range of strategic leadership and senior management skills, assisting participants in gaining the knowledge required at this level.

By completing the Diploma, participants can expect to develop skills such as: informed decision making, analysis of personal management practice, critical thinking and research, and the development of autonomy and self-direction in learning.

Bookings and more information

If you would like to find out more about this programme and how it can help you or your organisation please contact Anthony Garnett on 0845 539 0130 or email on info@rightoutcomes.co.uk