



# Introduction to Schools / Education PFI's

## Course Outline

Welcome & Introductions

Introduction to PFI's and the Schools programme

Establishing the Business need & Procurement process

Value for Money & Affordability

Understanding and Setting; the Risks; Payments; VFM

Consortia and Supplier Operations

Responsibilities & Key Clauses in the Contract

Preparation for Managing the Contract

Review of the Day

### *Who is this course designed for?*

This course is for managers and procurers involved in the procurement process and new to the topic of Public Private Partnerships (PPP) / Private Finance Initiative (PFI).

Set in the context of the Schools programme, it also provides a chance to explore and understand in more detail the key issues surrounding the procurement of major public sector infrastructure projects and learn about the current guidance.

This course is appropriate for people from educational infrastructure projects

### *Why should I attend?*

Delegates will become clearer on their roles within the procurement, project or contract management team as they explore the stages of a Schools project.

You will be able to take away current guidance and learn the key aspects of how to deliver a successful project.

### *Summary of the Course*

The course provides a grounded introduction and walk through of the early stages of procurement for the Schools programme.

It is structured around the current guidance for the public sector on achieving 'value for money' / affordability from its PFI contracts.

It focuses on aspects which delegates should be inherently aware of, and some key issues that often arise when working with a PFI and expectations of the governmental bodies such as NAO, HMT, DoE



David  
Kent

David joined Partnerships UK in 2005 after several years delivering large PFI's. At PUK he led its work in supporting operational PFI contracts. His work has included drafting guidance on key aspects of operational PFI projects, training and advising public organisations on their PPP /PFI contracts.

David has conducted Forward Looking Operational Reviews and Project Gateway Reviews for his clients and has regularly travelled overseas to advise other governments on their PPP / PFI strategies and projects and to deliver training in all aspects of PPPs.



Anthony  
Garnett

Anthony has over 25 years business experience in procurement, outsourcing, and contract management working with both the private and public sector.

Working for several years at PwC Management Consultancy he managed and developed the PPP / PFI training programme for many PFI delivery & management teams.

Anthony has been at the forefront of designing and delivering practical training courses.



Peter  
Foale

Peter has played an active role in the educational sector for over 29 years (including PFI Director Education Nottingham CC). For the last 6 years he has acted as a specialist consultant working with different local authorities on PFI initiatives.

Recently this has included being BSF Project Director for Cheshire West & Chester Council where he had lead responsibility for BSF and Academy developments and the Children's Services Capital Strategy.



### **Key areas covered on the course**

- Know the history and role of PFI / Schools (including post election changes)
- Principles and approach(s) for a good PFI project
- A walk through of the early stages of the procurement process
- Engaging stakeholders and managing the project
- How the consortia and suppliers operate
- Understanding of; Risks; Payment Mechanisms; Value for Money
- Planning for key aspects of the contract; Performance and Monitoring
- Current guidance and further sources of information

### **Who will run this course and what is their experience?**

We always ensure that the team taking the course have an appropriate background in the topics that they are covering.

Our delivery team have been responsible for delivering guidance, consulting services and PFI projects themselves. Please view our website 'meet the team' page for further details of the team's C.V.'s.

### **Cost, Duration and Accreditation**

£385 + VAT per delegate, 9.30am – 17.15pm , 1 Day

This course may be considered as part of Continuing Professional Development, with a total attributable allowance of 6.5 hours.

**This course can be delivered directly to your team, or tailored to suit your own requirements, for further information contact us on:**

[info@ppp-training.co.uk](mailto:info@ppp-training.co.uk) or call 0845 539 0130.