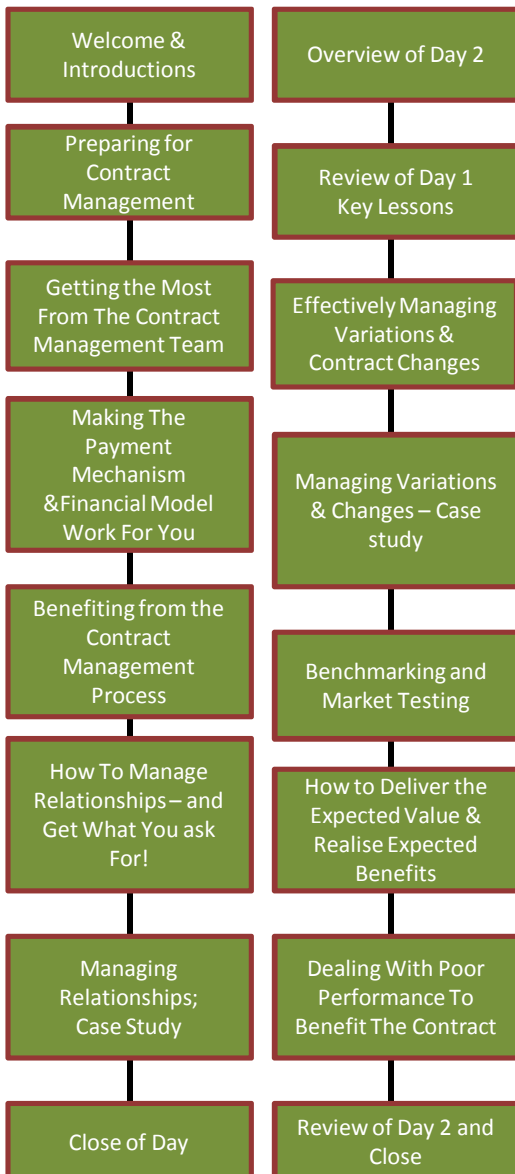




Managing Operational Contracts & Delivering The Value in PPP / PFI's

Course Outline



Who is this course designed for?

This course is for people who have either recently moved into an operational role on a PPP / PFI contract, or who are currently managing an operational contract and would like to have a more in depth look at the key aspects of contract management.

It is also targeted at teams responsible for ensuring the contracts is delivering the benefits and value which were identified at the start of the Project.

This course is appropriate for people from any part of the public sector, in both central and local government or the private sector.

Why should I attend?

Delegates will become clearer about their roles within the contract management team as they explore the areas of their contract which are key to its successful delivery.

Delegates will be able to discuss key aspects of their contract and supplier relationships over the two day course relating to PPP and PFI contracts.

They will gain new insight and get a better understanding of issues such as monitoring, contract variations, relationships and benchmarking etc.

Summary of the Course

This course is designed to touch upon all of the key aspects of operational PPP / PFI contracts which both new and experienced managers should be aware of, from monitoring to validating the monthly payments.

Looking at areas such as contract variations and value testing, delegates will gain a greater depth of knowledge which they can take back with them to the workplace. New knowledge will allow delegates to confidently work with their suppliers to manage with more efficiency and

N.B. Changes to guidance and legislation post government change are also included and this course is run by the team who co-authored and delivered the original Partnerships UK PFI courses for 3 years.



David Kent

David joined Partnerships UK in 2005 after several years delivering large PFI's. At PUK he led its work in supporting operational PFI contracts. His work has included drafting guidance on key aspects of operational PFI projects, training and advising public organisations on their PPP / PFI contracts.

David has conducted Forward Looking Operational Reviews and Project Gateway Reviews for his clients and has advised other governments on their PPP / PFI strategies.



Anthony Garnett

Anthony has over 25 years business experience in procurement, outsourcing, and contract management. At PwC Management Consultancy he managed and developed the PPP / PFI training programme for several clients.

Anthony specialises in developing and delivering effective training programmes for his clients which impact on the bottom line.



Peter Foale

Peter has played an active role in the educational sector for over 29 years (including educational PFI Director for Nottingham CC). For the last seven years he has advised several local authorities as an independent PFI consultant.

Recently his work has involved scoping out and preparing authorities for inclusion in the Governments' Academies programme.

Key areas covered on the course

- Provide current guidance and thinking regarding PPP / PFI management (including post election changes)
- Create an understanding of; contract performance, monitoring and avoiding/resolving disputes
- Provide insight in to how to plan for or redress the main issues which arise in operational contracts
- Know and appreciate best practice in contract management
- Be aware of the necessary interpersonal, commercial and project management skills required
- Allow delegates to cement the learning process throughout by engaging them with practical exercises
- Ensure delegates have current guidance and useful documents / templates

Who will run this course and what is their experience?

We always ensure that the team taking the course(s) have an appropriate background in the that they are covering.

David and Anthony are the co -authors and deliverers of the original PUK managing operational PFI contracts programme which ran for 3 years, and Peter has topical hands-on experience which he brings to the programme.

It is usual for this course to have at least two tutors of the three we mention here, to keep the content interesting and encourage active participation.

Cost, Duration and Accreditation

Cost : £925 plus VAT.

9.30am – 17.15pm Day1 : 9.15am – 17.00pm Day 2

This course may be considered as part of Continuing Professional Development, with a total attributable allowance of 12 hours.

This course can be delivered directly to your team, or tailored to suit your own requirements, for further information contact us on :

info@rightoutcomes.co.uk or call 0845 539 0130.