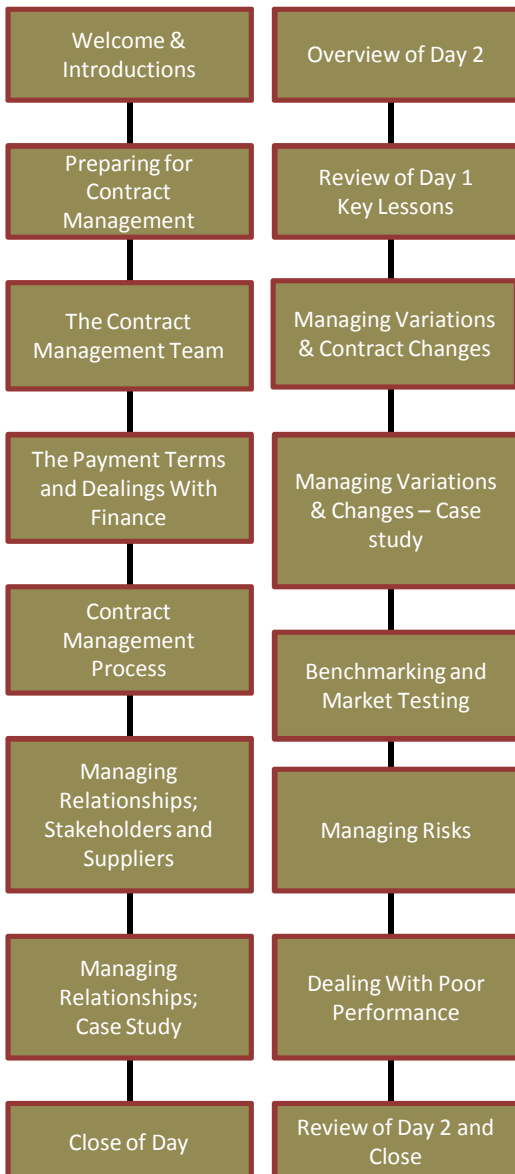




Managing Operational Contracts

Course Outline



Who is this course designed for?

This course is for people who have either recently moved into an operational role on a general contract, or who are currently managing an operational contract and would like to have a more in depth look at the key aspects of contract management.

This course is appropriate for teams & people from the public sector, in both central and local government or the private sector.

Why should I attend?

Delegates will become clearer about their roles within the contract management team as they explore the areas of their contract which are key to its successful delivery.

Delegates will be able to discuss key aspects of their contract and supplier relationships over the two day course relating to their contracts.

They will gain new insight and get a better understanding of issues such as risk management, monitoring, contract variations, and managing the relationships .

Summary of the Course

This course is designed to touch upon all of the key aspects of an operational contract which both new and experienced managers should be aware of, from monitoring to validating the monthly payments.

Looking at areas such as contract variations and stakeholder management, delegates will gain a greater depth of knowledge which they can take back with them to the workplace.



David Kent

David has procured and managed some of the largest Government projects for the last 35 years. He was the Head of Prisons and oversaw the introduction of new contract management practice. He has supported many teams with operational contracts in his HMT role at Partnerships UK. His work has included drafting guidance on key aspects of operational PFI projects, training and advising public organisations on their contracts.



Anthony Garnett

Anthony has over 25 years business experience in procurement, outsourcing, and contract management. At PwC Management Consultancy he managed led and developed procurement and contracts for several clients. Anthony specialises in developing and delivering effective training programmes for his clients which impact on the bottom line.



Peter Foale

Peter has played an active role in the educational sector for over 29 years (including Educational Director for Nottingham CC). For the last seven years he has advised several local authorities as an independent contracts / procurement consultant.

Recently his work has involved scoping out and preparing authorities for inclusion in the Governments' Academies programme.

Key areas covered on the course

- Provide current guidance and thinking regarding operational management
- Managing and leading the contract team
- Create an understanding of; contract performance, risk management, monitoring and avoiding/resolving disputes
- Provide insight in to how to plan for or redress the main issues which arise in operational contracts
- Know and appreciate best practice in contract management
- Be aware of the necessary interpersonal, commercial and project management skills required
- Allow delegates to cement the learning process throughout by engaging them with practical exercises
- Ensure delegates have current guidance and useful documents / templates

Who will run this course and what is their experience?

We always ensure that the team taking the course(s) have an appropriate background in the that they are covering.

David and Anthony are both experienced in project management and operational contract management on large programmes. Peter has on-going operational experience and was previously the Head of Nottingham C.C. Educational development programme.

It is usual for this course to have at least two tutors of the three we mention here, to keep the content interesting and encourage active participation.

Duration & Cost

Day 1 : 9.30am – 17.15pm Day2 : 9.15am – 17.00pm
Cost : £925 per delegate

This course can be delivered directly to your team, or tailored to suit your own requirements, for further information contact us on :

info@rightoutcomes.co.uk or call 0845 539 0130.